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# THE HATCH UNIVERSE

Designed with synergy in mind, our three business units enable us to accelerate the development of sustainable solutions in all different aspects of the aquaculture chain.

Our multiple touch points with early stage innovators, investors, researchers as well as established corporates create unique opportunities for collaboration and mutual gain to transform our food systems, facilitated and designed by Hatch.

#### **INNOVATION SERVICES**

For Industry

Help clients to increase their innovation capacity and provide them with access to cutting-edge external innovation.

For Investors

Help clients to formulate their aquaculture thesis and connect them with high-quality deals.

For Governments

Help foster an aquaculture innovation ecosystems and increase innovation capacity of the aquaculture industry.

#### HATCH FUND

HATCH Fund 1 (\$8.4M, closed)
HATCH Fund 2 (\$75M, currently raising)

For Startups

Pre-Seed, Seed and Series A capital with a global mandate focusing on upstream, farm level downstream innovation as well as alternative seafood. Mainly invests through accelerator program but also does non accelerator deals.

For Investors

Unique portfolio of high-return aquaculture startups and global diversification.

#### **ACCELERATOR**

#### **PROGRAM**

We believe sustainable aquaculture and alternative seafood is part of the solution, therefore we invest in its technological development.

High intensity annual program over 15 weeks in 3 locations working with world- leading experts while connecting startups to industry, investors, farmers, experts and talent.

## CONNECTING AN INDUSTRY TO CREATE SUSTAINABLE AQUAFEEDS

HATCH

HATCH IS PARTNERING UP WITH GLOBAL LEADING AQUACULTURE INDUSTRY PARTNERS TO FIND NOVEL FEED INNOVATIONS TO HELP THE AQUACULTURE INDUSTRY DEVELOP MORE SUSTAINABLE AQUAFEEDS.

#### CHALLENGE

Global aquaculture accounts for a modest amount of greenhouse gas emissions compared to terrestrial livestock farming but one way it could reduce its footprint further is by looking at the biggest source: feed production.

#### **SOLUTION**

Increasing use of novel ingredients from previously untapped and sustainable nutrient resources like micro-algae, insect meal and alternative proteins.

# Cargill

HATCH IS SUPPORTING CARGILL'S SEAFURTHER™ GOAL TO HELP SALMON FARMERS REDUCE THEIR ENVIRONMENTAL FOOTPRINT BY 30 PERCENT BY 2030.

READ MORE ABOUT THE "SEA FURTHER"

INITIATIVE

#### **OUR APPROACH**

Working across the feed value chain with novel feed ingredient suppliers, feed producers and producers to scale new sustainable aquafeeds. Together with Cargill we are supporting the development of novel aquafeeds, testing and validating new feed concepts that will lower the carbon footprint impact from feed substantially.

### CLOSING THE GENDER GAP IN OCEAN FOOD SYSTEMS

WOMEN PLAY A SIGNIFICANT ROLE IN LOCAL COMMUNITIES AND IN FOOD SECURITY; THEY ARE THE BACKBONE OF THE RURAL ECONOMY, ESPECIALLY IN THE DEVELOPING WORLD.

Hatch has taken action to empower gender equality in ocean food society, an essential means of achieving the sustainable development goals of sustainable rural development, food security and nutrition. Hatch's objective is to achieve equality between women and men in access to finance, resources and business support to promote sustainable aquatic food production, increase food security and rural development

Our first global Women in Aquaculture business program will be kicking off in August 2021 and

offer:

- Industry network
- Access to finance

HATCHBHANSES A BAT PORTERED WITH CARGILL, YAMAHA MOTORS, CONSERVATION INTERNATIONAL AND WORLD ECONOMIC FORUM TO SCALE OUR IMPACT.





WORLD ECONOMIC FORUM

